#### **UNITED STATES SECURITIES AND EXCHANGE COMMISSION** Washington, D.C. 20549

#### FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 or 15(d) of the **Securities Exchange Act of 1934** 

January 22, 2008 Date of Report (Date of earliest event reported)

# Smith & Wesson Holding Corporation (Exact Name of Registrant as Specified in Charter)

Nevada	001-31552	87-0543688
(State or Other	(Commission File Number)	(IRS Employer
Jurisdiction of Incorporation)		Identification No.)
	2400 D I. A	
	2100 Roosevelt Avenue	
	Springfield, Massachusetts	
	01104	
	(Address of Principal Executive Offices) (Zip Code)	
	(800) 331-0852	
	(Registrant's telephone number, including area code)	
Check the appropriate box below if the Form 8-K rovisions (see General Instruction A.2. below):	filing is intended to simultaneously satisfy the filing obliga	tion of the registrant under any of the following
Written communications pursuant to Rule 425 u	nder the Securities Act (17 CFR 230.425)	
Soliciting material pursuant to Rule 14a-12 und	er the Exchange Act (17 CFR 240.14a-12)	
Pre-commencement communications pursuant t	o Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-	·2(b))
Pre-commencement communications pursuant t	o Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-	4(c))

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#### Item 7.01 Regulation FD Disclosure.

The registrant is furnishing this Current Report on Form 8-K in connection with the disclosure of information, in the form of the textual information from a powerpoint presentation to be given at meetings with institutional investors through the remainder of the fiscal year unless subsequently amended. The powerpoint presentation attached as Exhibit 99.1 to this Current Report on Form 8-K updates and replaces in its entirety the powerpoint presentation filed as Exhibit 99.1 to the Current Report on Form 8-K dated December 7, 2007, which was filed with the Securities and Exchange Commission on December 7, 2007

The information in this Current Report on Form 8-K (including the exhibit) is furnished pursuant to Item 7.01 and shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section. This Current Report on Form 8-K will not be deemed an admission as to the materiality of any information in the Report that is required to be disclosed solely by Regulation FD.

The registrant does not have, and expressly disclaims, any obligation to release publicly any updates or any changes in the registrant's expectations or any change in events, conditions, or circumstances on which any forward-looking statement is based.

The text included with this Report is available on the registrant's website located at <a href="www.smith-wesson.com">www.smith-wesson.com</a>, although the registrant reserves the right to discontinue that availability at any time.

#### Item 9.01. Financial Statements and Exhibits.

(a) Financial Statements of Business Acquired.Not applicable.

(b) Pro Forma Financial Information.

Not applicable.

(c) Shell Company Transactions.

Not applicable.

(d) Exhibits.

Exhibit Number	Exhibits
99.1	Smith & Wesson presentation dated January 2008.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### SMITH & WESSON HOLDING CORPORATION

Date: January 22, 2008 By: /s/ John A. Kelly

John A. Kelly Chief Financial Officer

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#### EXHIBIT INDEX

99.1 Smith & Wesson presentation dated January 2008.



Michael Golden, President/CEO John Kelly, CFO

January 2008





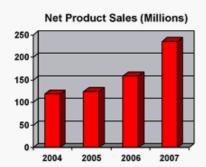


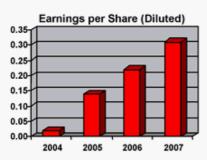
### **Smith & Wesson Holding Corporation**

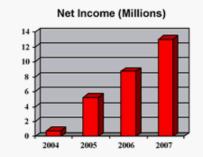
Certain statements contained in this presentation may be deemed to be forward-looking statements under federal securities laws, and the Company intends that such forward-looking statements be subject to the safe-harbor created thereby. Such forward-looking statements include statements regarding the Company's strategies, the demand for the Company's products, the opportunity for growth of the Company, and anticipated sales and operating results. The Company cautions that these statements are qualified by important factors that could cause actual results to differ materially from those reflected by such forward-looking statements. Such factors include the demand for the Company's products, the Company's growth opportunities, the ability of the Company to obtain operational enhancements, and other risks detailed from time to time in the Company's reports filed with the SEC.



# **Delivering Results**















# **Company Profile**

156-year old American firearms company

Largest U.S. manufacturer of handguns & handcuffs

#### 2006 market share:

- #1 in revolvers
- #2 in pistols

#### New growth fueled by:

- Taking share in \$732M core handgun market
- Growing presence with U.S. Government
- Expansion into \$1.1B long gun market

#### 1500 Employees in three non-union, U.S. factories:

- Experienced management team
- Springfield, MA; Houlton, ME; Rochester, NH



### **S&W: 87% Brand Awareness**

A company-sponsored, 2004 survey asked consumers about their future purchase intent:

Product / Service	S&W Rank	Current Status
Revolvers	#1	Served
Pistols	#1	Served
Tactical Rifles	#1	Entered Market February 200
Shotguns	#3	Entered Market April 2007
Hunting Rifles	#3	Entered Market January 2007
Security Systems	#3	Not served
Ammunition	#4	Not served

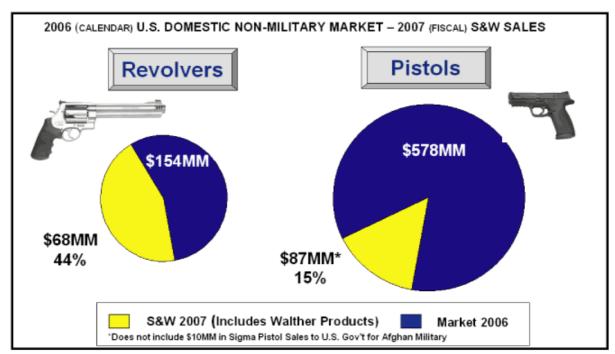








# Handgun Market: \$732MM

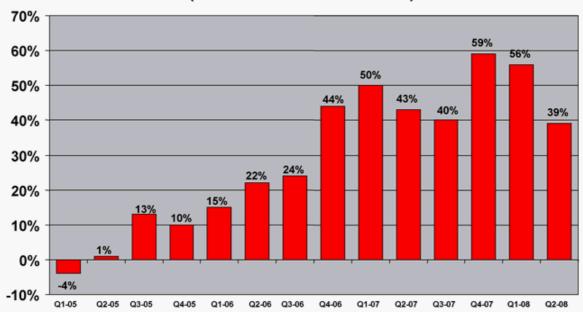


SOURCE: BATF 2006 Excise Tax Study & Smith & Wesson Management Estimates



## **S&W Net Product Sales**





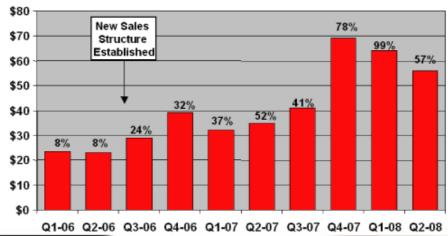


# **Four Key Sales Channels**

#### SPORTING GOODS

- Delivering full range: pistols, revolvers, rifles, shotguns
- Revolutionary marketing and consumer pull programs

#### S&W Consumer Sales (\$ In Millions)







### **Four Key Sales Channels**

#### SPORTING GOODS

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#### LAW ENFORCEMENT

- Market Size: 17,000 Departments and 800,000 Officers
- M&P Series polymer pistols launched January 2006
- Win rates: 80%+ with pistols (264 departments)
  - 90%+ with rifles
- Goal: Re-take leadership with M&P Pistols & Rifles

#### FEDERAL GOVERNMENT

- Won the only, four new major orders issued by federal government in past two years
- Opportunities: Iraq forces, US Military switch: 9mm to 45 caliber

#### INTERNATIONAL

- Global network of sales employees and reps
- Growth in FY 2007: 10.1% (Q2 2008 +122%)









# **Addressing New Growth Opportunities**

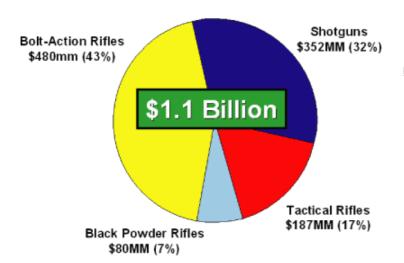
### Safety...Security...Protection...Sport



### **Entering New Markets: Long Guns**

#### The long gun market is 50% larger than the handgun market

#### 2006 U.S. DOMESTIC NON-MILITARY MARKET



#### Reasons for Entry

- S&W already a perceived leader
- Fragmented market
- No sophisticated marketing

#### Rapid Entry & Execution

- March 2006: Launched M&P15 Tactical Rifle (First year orders exceed 10% of market)
- January 2007: Unveiled first shotgun products
- · January 2007: Acquired Thompson/Center Arms (market acceleration; added key competence)
- Spring 2007: S&W shotgun launch
- · Summer 2007: S&W bolt-action rifle launch
- Summer 2007: Thompson bolt-action rifle







### **Building the Brand: Licensing**

- Upgrading Retail Licensee Portfolio:
  - Wilsons Leather, Wellco Enterprises (military boots), Zippo (lighters), Gun Safes, Gun Cleaning Products, Hats/T-shirts, Automotive

**Future: Long Gun Accessories** 

 Establishing licensees in professional markets where Smith & Wesson can do business beyond licensing:

Firearms

Law Enforcement Products and Services Homeland Security Products and Services Defense Related Products and Services

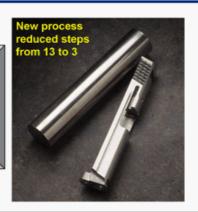
Safety...Security...Protection...Sport & Brand Loyalty





### **Enhancing Productivity**

- Achievements through FY 07:
  - Turns improvement +32%
  - Machine uptime improved to 85%
  - Guns/day output +57% vs '05 +22% vs '06
  - Productivity ratio + 7% vs prior year





- Blending craftsmanship with technology:
  - Implementing <u>Smith & Wesson Operating</u> <u>System</u>
  - Investing in Equipment and Technology
  - Technology Cell Pistol Manufacturing
  - New machining / Equipment re-furbishing







# **Quarterly Income Statement Summary**

Three Months Ended October 31,

(US\$ in millions, except per share data)	2006	2007
Sales	\$50.8	\$70.8
Gross Profit	16.1	23.1
Gross Margin	31.2%	32.3%
Operating Income	\$5.3	\$6.5
Net Income	2.9	2.9
EPS	\$0.07	\$0.07

Growth:

Sales: +39%

Net Income: +3%







# **Annual Income Statement Summary**

(US\$ in millions, except per share data)	Year Ended April 30,			
	2004	2005	2006	2007
Sales	\$117.9	\$124.0	\$157.9	\$234.8
Gross Profit	39.1	40.9	49.6	76.3
Gross Margin	32.7%	32.5%	31.0%	32.3%
Operating Income	\$ 4.8	\$ 11.2	\$ 14.5	\$ 24.4
Operating Margin	4.0%	8.9%	9.9%	10.4%
Net Income	\$ 0.8	\$ 5.2	\$ 8.7	\$ 13.0
FP9	\$ 0.02	\$ 0.14	\$ 0.22	\$ 0.31

Sales: +5%

Sales: +27%

Sales: +49%

#### Growth:

Net Income: +531% Net Income: +66%

Net Income: +49%

FY 07 Results reflect Thompson acquisition, including approximately \$2.7 million in amortization of inventory FMV valuation and acquisition related intangibles







### **FY08 Annual Guidance**

We, like many other companies doing business today, find ourselves now in an uncertain business environment. We therefore do not confirm the guidance we gave on December 6, 2007, nor do we give any guidance at this time. To be clear, we are giving no guidance today. We cannot tell you when we will be able to again give guidance. We hope to be able to do so when trends in our business become clearer.













